

ALBANIA



BOGA & ASSOCIATES

LEGAL · TAX · ACCOUNTING

Boga & Associates
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Established in 1994, Boga & Associates has emerged as one of the largest and most consolidated law firms in Albania, with a reputation for providing the highest quality legal services to its clients. The firm maintains its commitment to quality through the skills and determination of a team of attorneys and other professionals with a wide range of skills and experience. The extensive foreign language capabilities of the team help to ensure that its international clientele have easy access to the expanding Albanian business environment.

The firm has established a reputable real estate team that delivers services to a wide range of domestic and international clients, including property owners, investors, developers, lenders, insurance companies, governmental and non-governmental agencies and public authorities across a variety of sectors: infrastructure projects, industrial properties, expropriation. The team has sound experience in construction and/or permanent lending transactions, different aspects of commercial real estate development, ownership and management arrangements

for real estate property and insurance claims including building, contents and business interruption claims.

Our firm has assisted many foreign clients investing in real estate in Albania. In addition, we have a strong experience and knowledge of the real estate legislation and market in Kosovo, where we have assisted our clients in transactions regarding the purchase and lease of immovable properties such as land plots, agricultural land and apartments.

When working with foreign clients in cross border transactions we find that the sometimes stark differences between the parties' corresponding legal frameworks and practices are often the primary challenges in the transaction. The deep knowledge of the legal framework and practice of the country where the transaction is executed and will be developed is a great asset in overcoming such complexities.

In the last year, we have assisted one of the largest real estate agencies in the country with the development and the sale of a residence in a key tourist area in Albania. The purchasers were all foreign citizens from numerous different countries and were assisted by our office. Our team was on hand throughout the whole transaction to deal with all the legal issues regarding real estate and also to provide legal due diligence services and legal assistance for the signature of the undertaking and final purchase contract. In addition, we have successfully assisted a prestigious foreign university in Tirana with the completion of a major real estate transaction for the purchase of a large surface of land.

The effect of the global economic crisis has started to show in the Albanian market and as a result, real estate sales have in the last few months. We believe that this steep reduction in sales is directly linked to an increase in credit restrictions applied by the banks.

CAMEROON



TANYI MBI & PARTNERS

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Tanyi Mbi & Partners is a leading corporate and commercial law firm in Cameroon. The firm was established in 2000 and is made up of four Associates, two consultants, three supporting para-legal administrative personnel and a general secretariat. One of the greatest attributes of the firm is its bilingual nature. It practices both the common and civil law concurrently because of the Bi-Jura nature of the Cameroon Judicial system.

Another advantage of the firm is its location in Buea, which is a few minutes drive from Douala, the economic capital of Cameroon, a strategic position in the Central and West Africa Sub Region.

We have extensive experience in advising on mergers & acquisitions, joint ventures, international trade contracts, shareholders agreements, intellectual property, corporate restructuring, foreign investment, project finance securities, banking, insurance, mining, establishment of business enterprises, employment disputes and regulations, energy (gas and oil) telecommunication, aviation, taxation and regulatory advice and human rights.

Corporate law forms the core of the firm's practice, with a team of highly qualified, energetic and dynamic professionals who represent the new face of legal practice that is in tune with today's business trends.

In addition, real estate is a key part of the firm's practice. As Notaries, we provide a comprehensive legal service to companies and individuals who wish to purchase, sell, develop, invest or occupy all types of commercial, industrial and residential property and land. Other transactions and services provided by this group include general conveyance and leasing transactions and project financing of commercial and residential building development projects.

As a member of the African Intellectual Property Organisation, known in its French acronym as OAPI, the firm has a wide range of experience in handling all aspects of intellectual property protection including indus-

trial designs, patents, utility models, trademarks and copyrights. The head office of the organisation is situated in Yaounde, the capital of Cameroon and its sphere of authority covers 16 African countries.

Our broad corporate experience and knowledge provides a solid foundation for our clients. The work of the practice is undertaken by various groups, all of which work in tandem with each other to provide comprehensive legal advice tailored to the individual needs of our clients. The firm's multi-disciplinary approach ensures that our clients can reap the benefit of the experience of all Associates and Partners of the firm in any given transaction.

The firm has won a reputation for establishing a close and efficient working relationship with its clients and for providing high quality comprehensive corporate and commercial legal services. We believe that it is our diversity that gives us the cutting edge that has made our firm a power base within the Cameroonian legal profession.